

**FAIRFAX COUNTY ECONOMIC DEVELOPMENT AUTHORITY  
COMMISSION MEETING – APPROVED, NOT SIGNED**

**December 11, 2023**

The sixth Commission meeting of FY2024 was held in person at the FCEDA office, 8300 Boone Boulevard, Suite 450, Tysons, Virginia. Some staff members and guests joined via zoom, shown below. Joining the meeting were:

**COMMISSIONERS:**

James Quigley, Chairman  
Rick Wagner, Vice Chairman  
Ron Johnson, Secretary – via Zoom  
Cathy Lange

Linnie Haynesworth  
Rocky Mitchell  
Steve Partridge  
Jermaine Johnson

**STAFF:**

Victor Hoskins, President and CEO, via Zoom	Cathy Riley, Senior Vice President, via Zoom
Mike Batt, Vice President, Talent Program	Karen Smaw, Director, Diversity, Investment, and Entrepreneurship, via Zoom
Donna Hurwitt, Vice President, Operations	Andrew Taherzadeh, Assistant Director, Marketing/Communications
David Kelley, Director, National Business Investment	Stephen Tarditi, Director, Market Intelligence
Cheryl Martelli, Executive Administrative Assistant	Sharon Reed, Communications Manager, via Zoom
Anna Nissinen, Vice President, Communications	

**LEGAL COUNSEL:**

Michael Graff, Esq., McGuireWoods

**GUESTS:**

n/a

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**I. Welcome**

For the Zoom participants, Mr. Taherzadeh provided direction about the videoconferencing venue and how comments and inquiries will be addressed. He stated that it was a public meeting and anyone from the public wishing to submit a question, or a comment could do so via email addressed to Ms. Cheryl Martelli, [cmartelli@fceda.org](mailto:cmartelli@fceda.org).

**II. Call to Order**

Chairman Quigley called the meeting to order at 6:00 p.m. Those present were Chairman Quigley, Vice Chairman Wagner, Commissioners Ron Johnson, Cathy Lange, Linnie Haynesworth, Rocky Mitchell, Steven Partridge, and Jermaine Johnson. Commissioner Pallabi Saboo was absent. He stated the matters for the evening will be discussed in open session.

**III. Approval of Minutes**

Chairman Quigley called for a motion to approve the minutes of the November 13, 2023, Commission meeting. Vice Chair Wagner moved to approve the minutes. Commissioner Jermaine Johnson seconded the motion. Commissioner Mitchell abstained. Counsel Graff called the roll and the motion passed unanimously.

**IV. Expenditures Report**

Chairman Quigley presented the Treasurer’s Report. He stated that the report represents five months (42%) of fiscal year 2024 and 39% of the budget has been expended. Two vacancies were filled in November, National Business Investment Manager – Life Sciences, Quantum Computing & Capital Attraction and International Business Investment Manager - India and Canada. Increase in rent for the month of November is due for the Security Deposit and 1st Month Rent for lease of new office space.

**V. Chairman’s Report**

Chair Quigley provided two dates as options available for the Annual FCEDA Commission Retreat: Thursday, February 22, 2024, and Thursday, February 29, 2024. A portion of the meeting will review the topics from last year with an update on branding. Primarily the focus will be on the jobs and company-perspective of two technical areas: quantum and AI. Speakers are being secured. The annual one-on-one meetings with the Supervisors are forty to fifty percent complete. Chairman Quigley expressed his appreciation for the Operations and Leadership teams at the end of 2023. Despite so many challenges, from working remotely, political unrest, and jobs issues, the team has continued to surpass the numbers and the goal metrics. He announced that the guest speaker for January will be Dr. Stephen Jones, President and CEO, Inova. He expressed his gratitude to Commissioner Lange for arranging.

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**VI. President’s Report**

President Hoskins gave the floor to Mike Batt, Vice President, Talent Program to provide a brief update. He reported that the job numbers continue to drop by approximately 12% (92,000 jobs, 55,000 of which are in Fairfax County).

He provided updates on:

- the K-12 Talent Program, which continues to thrive and has reached over 450 students to date;
- the Total Military Community Alliance and provided a list of their 2024 events;
- and provided updates on deeper engagement with Higher Ed.

The Tech Cyber Networking and Hiring Event takes place on January 30-31, 2024.

Ms. Anna Nissinen provided a brief update on marketing and communications. She shared the “Drivers of Headliners” reporting. She also highlighted DCI’s Denver and New York City teams visit here and President Hoskins’ interviews with Bloomberg, Technical.ly, and Handelsblatt.

President Hoskins presented his recent special meetings of interest and speaking engagement updates. Highlights included his attendance at the WATF Awards luncheon celebrating retiring Chairman and CEO, US Airways, Doug Parker; the Amazon HQ2 tour with Chairman McKay, Supervisor Palchik, and Amazon executives, among others, and Supervisor Penny Gross’s retirement celebration (full presentation attached).

**VII. Adjournment**

There being no further business and no objections, Chairman Quigley adjourned the meeting by consent at 6:35 pm.

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James Quigley  
Chairman

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Ronald Johnson  
Secretary